WHAT IS CLAIMED IS:

1.   A process for performing administrative functions connected with a sales-related database comprising the steps of:

receiving updated information for the sales-related database in a file configured in a predetermined format;

saving the configured file containing the updated information to the sales-related database; and

uploading the sales-related database to a web-based database using an administrative tool.

2.   A system for performing administrative functions connected with a sales-related database comprising:

means for receiving updated information for the sales-related database in a file configured in a predetermined format;

means for saving the configured file containing the updated information to the sales-related database; and

means for uploading the sales-related database to a web-based database using an administrative tool.

3.   The system of claim 2 wherein the administrative tool comprises means for transmitting a file to update information in the sales-related database.

4.   A system for performing administrative functions connected with a sales-related database comprising:

a user login module for restricting access to the system;

a database access module for accessing data stored in the sales-related database and for reading one or more configured files; and

a file upload module for uploading data to the sales-related database and the system.

5.   The system of claim 4 further comprising a report building module for presenting data in one or more predetermined formats and for generating one or more reports.

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6.   The system of claim 4 further comprising a broker operations module for updating broker information in the sales-related database.

7.   The system of claim 4 wherein the file upload module further comprises a form generator to generate preconfigured forms for receiving one or more information updates.

8.   The system of claim 7 wherein the file upload module further comprises a file upload servlet module for transmitting the information updates received in a preconfigured format to the database access module to be read as a configured file and to update the data stored in the sales-related database.

9.   A process for performing administrative functions connected with a sales-related database comprising the steps of:

receiving login information from a client system;

determining if the login information is valid;

transmitting an administrative functions home page to the client system if the login information is valid;

receiving a function link selection from the client system;

determining which function link was selected;

displaying an administrative function screen corresponding to the function link selected;

receiving updated information in a predetermined format; and

updating the sales-related database to store the received updated information.

10.   The process of claim 9 wherein the step of displaying an administrative function screen comprises displaying a broker list screen if a broker list update function is selected.

11.   The process of claim 10 further comprising the steps of:

receiving a broker administrative function link selection;

determining which broker administrative function link was selected;

deleting a selected broker if a delete link was selected; and

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displaying at least one broker information screen if a delete link was not selected wherein the step of receiving updated information includes a sub-step of receiving updated information entered in the at least one broker information screen.

5   12.   The process of claim 11 wherein the at least one broker information screen includes at least one of a broker detail screen, a broker contact information screen and a broker public key loading screen.

13.   The process of claim 9 wherein the step of displaying an administrative function screen includes a sub-step of displaying a rate change screen if a rate change function is selected.

14.   The process of claim 13 wherein the step of receiving updated information includes a sub-step of receiving updated information entered in the rate change screen.

15.   The process of claim 9 wherein the step of displaying an administrative
15   function screen includes a sub-step of displaying a report screen if a report function is selected.

16.   The process of claim 15 further comprising the steps of:

receiving report type selection information;

receiving report fields selection information; and

20   generating a report.

17.   The process of claim 16 wherein the report type selection information comprises at least one of visitor tracking, quotes actually requested, actual deals made during a time period, e-mail information, and broker status sheet.

18.   The process of claim 9 further comprising the steps of:

25   receiving a quote engine link selection; and

determining which quote engine link selection was received;

wherein the step of transmitting the administrative functions home page comprises transmitting a first type database administrative functions home page if a first database selection was received, and transmitting a second type database

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administrative functions home page if a second type database selection was received.

19. A system of performing administrative functions connected with a sales-related database comprising:

means for receiving login information from a client system;

means for determining if the login information is valid;

means for transmitting an administrative functions home page to the client system if the login information is valid;

means for receiving a function link selection from the client system;

means for determining which function link was selected;

means for displaying an administrative function screen corresponding to the function link selected;

means for receiving updated information in a predetermined format; and

means for updating the sales-related database to store the updated information.

20. A process for updating information in a sales-related database comprising the steps of:

receiving an access request;

determining if the access request is valid;

receiving updated information if the access request is valid;

verifying the received updated information; and

replicating the sales-related database.

21. The process of claim 20 wherein the step of verifying the received updated information includes a sub-step of updating the received updated information in an administrative area.

22. A computer readable medium, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates into a sales-related database over a network, wherein the integrating process comprises the steps of:

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receiving updated information for the sales-related database in a file configured in a predetermined format;

saving the configured file containing the updated information to the sales-related database; and

5   uploading the sales-related database to a web-based database using an administrative tool.

23.   A computer readable medium, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates into a sales-related database over a network, wherein the integrating

10   process comprises the steps of:

receiving login information from a client system;

determining if the login information is valid;

transmitting an administrative functions home page to the client system if the login information is valid;

15   receiving a function link selection from the client system;

determining which function link was selected;

displaying an administrative function screen corresponding to the function link selected;

receiving updated information in a predetermined format; and

20   updating the sales-related database to store the received updated information.

24.   A computer readable medium, the computer readable medium storing computer readable code executable to perform a process for integrating one or more updates into a sales-related database over a network, wherein the integrating

25   process comprises the steps of:

receiving an access request;

determining if the access request is valid;

receiving updated information if the access request is valid;

verifying the received updated information; and

replicating the sales-related database.